

# Customer Satisfaction Survey

## Redeemed mortgage accounts

In our continual efforts to improve the range and quality of the services we provide, it would be appreciated if you could please let us have an honest opinion on your experience with the Society. We would like to know how successful you think we have been in meeting your needs and are very interested in learning of those areas in which you believe we have room for improvement. Your opinion is very important to us.

This survey only takes a few moments to complete and once done you can simply return it to us in the enclosed pre-paid envelope.

And by completing the survey, you are also helping a worthy cause as for each one we receive back we will make a donation of £3 to our nominated Charity for this year.

### About you

Name.....

Account number.....

### Which type of mortgage account did you redeem?

Discounted

Tracker

Buy-To-Let

Standard Variable

Loyalty

Other (please specify).....

### Why did you redeem the account?

**Changing to another lender**

If so, are they providing:

More competitive interest rate   
(please state new rate).....

Better service   
(please state the reasons our services did not meet your requirements).....

More appropriate product   
Other (please specify).....

If applicable when does any incentive period on the new mortgage end?  
.....

Can we contact you at that time to discuss coming back to ESBS?  
Yes  No

**Property is sold**

Are you buying a new home with a mortgage?  
Yes  No

If Yes, is it an Earl Shilton mortgage?  
Yes  No

If no, why not?.....

**Paid off the mortgage early**

**The mortgage reached the end of its natural term**

**Did you incur an Early Repayment charge for redeeming your mortgage with us?**

Yes  No

### How long did you hold the mortgage with us?

Less than 1 year

Between 1 and 3 years

Between 3 and 5 years

More than 5 years

### How would you describe the service you have received from Earl Shilton Building Society during the time we have provided your mortgage?

Excellent

Good

Satisfactory

Poor

### If applicable, how does this service compare with previous lenders you have used?

Better

Worse

The same

What could we have done better for you? (please specify)

.....  
.....  
.....

### Would you consider using Earl Shilton Building Society mortgage products in the future if the need arose?

Yes  No

If 'No', please provide details.....

.....  
.....

### Have you visited one of the Society's branches?

Yes  No

#### If Yes, how often?

Weekly

Monthly

Half yearly

Annually

Less often than annually

Also if Yes, please let us know what more our branches should offer

.....  
.....

### Would you recommend the Society to others?

Yes  No

### Can we use your comments as a testimonial on our website, social media channels or on other marketing material?

Yes  No

(Your name or other personal details will not be shown)

### Thank you for taking the time to participate in this survey.

All personal information provided by you on this form will be held in confidence and will only be disclosed if you choose to agree that we can share your comments for a testimonial on our website, social media channels or on other marketing material.